



# FACTS<sup>®</sup>

Financial Accounting & Customer Tracking System

**Leading Accounting Software for Travel & Tourism industry**

# About FACTS

*A SaaS based robust Travel Accounting & Backoffice Software suitable for Travel Agents, Tour Operators, TMCs, DMCs and OTAs of all sizes.*

## Solution for

Tour Operators &  
Agents



Destination Management  
Companies



Travel Management  
Companies



Online Travel  
Agents



300 +  
LIVE CUSTOMERS

700 K  
TRANSACTIONS PER MONTH

99.99%  
UP TIME

## Reasons to choose us

- ✓ Unique product built ground-up with tremendous practical knowledge of the travel industry.
- ✓ Fast Go-Live and onboarding of new clients
- ✓ Unique pricing models suitable of all sized travel agents, TMCs and DMCs.
- ✓ Multi-lingual, Multi-Currency and Multi-Branch support.
- ✓ Certified for high data security & other compliances.
- ✓ Ready to use integrations with GDS, LCCs, Consolidators and other third party systems.
- ✓ Cloud based solution with 99.99% up time.
- ✓ Created using latest state of the art technology stack.
- ✓ Flexible pricing model and extensible contracts with no lock-ins.
- ✓ Robust MIS Reporting and Business Analytics engine.

# Product Features

## 1 Access Management

- ✓ Robust Login Module
- ✓ Role based Access control
- ✓ Multi Factor authentication & google login.
- ✓ Single Sign On (SSO) based professional login module
- ✓ Enterprise Login Module with Advanced Controls
- ✓ Passwords & Usage policy enforcements
- ✓ Restricted access to critical reports only for Sr Mgmt

## 2 Core Financial Accounting Module

- ✓ All accounting reports including Dynamic P&L, Balance Sheet, Trial Balance, Debtors Analysis etc
- ✓ Chart of Accounts, Invoices and Proforma Invoices
- ✓ Accounting masters/ledgers contro
- ✓ Receipts, Payments, JVs, Contra Advances
- ✓ Debit & Credit Notes
- ✓ Cash Book, Bank Book & Day Book
- ✓ Cost Center Accounting

## 3 Travel Billing Module

- ✓ Handling for Travel Services like Flights, Hotels, Visa, Insurance, Cars, Railways etc
- ✓ Travel Industry Masters like Sectors, Airlines, Visa, Hotels,
- ✓ Manual & Automated Invoicing
- ✓ Single, Group & Proforma Invoices
- ✓ Single or Bulk Approvals
- ✓ Job Card to support Packages
- ✓ Country & Client specific Tax Masters
- ✓ Client specific Invoice Formats

## 4 Travel Accounting Module

- ✓ Invoice Spool
- ✓ Refunds Spool
- ✓ Agents and Sub Agents Accounting
- ✓ Travel AP & AR Modules
- ✓ Multiple Forms Of Payments
- ✓ Year End Functions

## 5 Multi Channel Ticket Flow

- ✓ Auto tickets flow from GDS: Amadeus/Galileo /Sabre
- ✓ Both File based and API integrations
- ✓ Auto tickets flow from LCCs or any other source via API INs
- ✓ Manual Ticket Upload & Import
- ✓ Bulk Tickets Upload
- ✓ Rule Engine to apply policies and logic on captured data

## 6 Customers Management

- ✓ Client Profiling & Document Management
- ✓ Debtors Reconciliation
- ✓ Global Clients Handling
- ✓ Enterprise Customer Portal for direct access by Clients.
- ✓ Cheque Holding Report

## 7 Suppliers Management

- ✓ Supplier Ledger/Report
- ✓ Supplier Bulk Payment
- ✓ BSP Reconciliation
- ✓ Refund Spool
- ✓ Invoice Refund Report

## 8 Credit Management

- ✓ Credit Limit Management
- ✓ Unapplied Credit Report
- ✓ Collection Analysis
- ✓ Receipt Payment Report
- ✓ Alerts & Restrictions on exceeding allocated Credit Limits



# Product Features

## 9 Automated Reconciliations

- ✓ BSP Reconciliation
- ✓ Non-BSP Suppliers Reconciliation
- ✓ Bank Reconciliation
- ✓ Inter Branch Reconciliation
- ✓ Customers Reconciliation

## 10 Advance Audit Features

- ✓ Temporary Audit Locks for monthly audits
- ✓ Permanent Freezes at year end
- ✓ Audit Logs for Transactions Tracking
- ✓ Branch EOD and BOD operations
- ✓ Reports for Fraud detection

## 11 Multi-\* Support

- ✓ Multi-Branch Support with Individual URLs and localization across countries
- ✓ Multi-Currency Support along with automated currency conversion based on country/branch/invoice level conversion ratio and XE integration
- ✓ Multi-Lingual Support
- ✓ Multi-Invoice Formats

## 12 Powerful Reporting Engine

- ✓ Dashboard for key functional heads in Sales, Finance, Operations & CXO Level
- ✓ MIS Reports for Top Management decision making
- ✓ Service wise/Client wise/Agent wise/GDS wise Sales Reports
- ✓ Ad-hoc Reports via Power BI and other Reporting engines
- ✓ Expense Analysis, Ageing Report, ROE Adjustment, Undercutting and 25+ Other useful reports
- ✓ Agentlytics set of reports, focused on parameters for the travel agency business
- ✓ Reports enabling cross-selling and upselling
- ✓ Flexibility to make data available to other Reporting Engines for Reporting

## 13 Useful Utilities & Tools

- ✓ Ticket Excel Import & GDS Tickets Import
- ✓ Universal Search
- ✓ Vouchers Upload Tool
- ✓ Enterprise Sales Reporting Tool
- ✓ Enterprise Sales Verification Tool
- ✓ Order Management System for Inter Branch and Third Party Purchase Orders
- ✓ Export & Import to/from other Accounting Software
- ✓ Automated TJQ Matching & Alerts

## 14 Scalable Technology

- ✓ Built using Latest Highly Scalable Technology Stack
- ✓ Unique Distributed Architecture
- ✓ Pure Agile development with fast automated builds
- ✓ High end cloud servers
- ✓ All Major GDS, CBTs, POS, B2B and B2C Integrations done
- ✓ Industry Standard API IN and OUT services along with documentation for fastest integration with any third party systems





## 15 Miscellaneous

- ✓ Regular Data Archival & Purge strategy
- ✓ Compliant with Country/Industry specific regulations
- ✓ Flexible Pricing Models suitable for all type of Customers
- ✓ Robust Customization Framework
- ✓ Ad-Hoc Reports & Analytics
- ✓ Workflows and Audit Logs

## 16 Professional Tech Support

- ✓ 24x7 SLA driven support
- ✓ Support via multiple channels like Email, Calls, Chat, Skype, Gmeet etc
- ✓ Inbuilt helpdesk feature
- ✓ Online Trainings and Onboarding
- ✓ Professional Youtube training videos

# Features Matrix

	 <b>BASIC</b> <i>Suitable for Non-ATA / Small Sized Travel Agents</i>	 <b>ADVANCED</b> <i>Suitable for IA, A / Mid-Sized Travel Agents</i>	 <b>PROFESSIONAL</b> <i>Suitable for Large Travel Agents, OTAs &amp; TMCs/DMCs</i>	 <b>ENTERPRISE</b> <i>Suitable for Global TMCs/DMCs</i>
Access Control	Basic	Advanced	Along with Single Sign On (SSO)	Enterprise Login Module with Advanced Controls
Number of Branches allowed	1	1	Up to 3	Unlimited*
Number of Users allowed	1	Up to 5	Up to 20	Unlimited*
Core Financial Accounting Module*	✓	✓	✓	✓
Customized Logo, Skin, Domain etc	✗	✗	✓	✓
Automatic Tickets Flow	✗	1 GDS	2 GDS + Third Parties	3 GDS + LCCs + Third Parties
		<b>Travel Billing Module</b>		
Support for Travel Services/Masters	✓	✓	✓	✓
Manual Invoicing	✓	✓	✓	✓
Group Invoice & Proforma Invoice	✓	✓	✓	✓
Automated Invoicing	✗	✓	✓	✓
Invoice Formats*	Single	Single	Multi	Multi + Client Specific
Job Card	✗	✗	✓	✓
		<b>Travel Accounting Module</b>		
Travel AP & AR Modules	✓	✓	✓	✓
Invoice & Refund Spool	✓	✓	✓	✓
Credit Management & Control	✗	✓	✓	✓
Agents & Sub Agents Accounting	✗	✗	✓	✓
Cost Center Accounting	✗	✗	✗	✓
		<b>Suppliers Management</b>		
Supplier Ledger/Report	✓	✓	✓	✓
BSP Reconciliations	✗	✓	✓	✓
Supplier Bulk Payment	✗	✗	✓	✓
Invoice Refund Report	✗	✗	✓	✓
		<b>Customers Management</b>		
Debtors Reconciliation	✓	✓	✓	✓
Client Profiling & Document Mgmt	✗	✗	✓	✓
Global Clients Handling	✗	✗	✗	✓
Enterprise Customer Portal	✗	✗	✗	✓
		<b>Miscellaneous</b>		
Multi-currency Support	✗	✓	✓	✓
API IN and OUT Support *	✗	✓	✓	✓
Audit Locks & Permanent Freezes	✗	✗	✓	✓ (with Archival/Purge)
Universal Search	✗	✗	✓	✓
Multi-lingual Support *	✗	✗	✗	✓
Inter Branch Reconciliation	✗	✗	✗	✓
Deployment Model/Server	Shared Cloud	Shared Cloud	Auto Scaled Cloud	Dedicated Cloud Server
MIS Reports Supported	In-built	In-built	In-built + Custom*	In-built + Power BI + Custom*
Tech Support (channels)	Standard 8 hrs (Email)	Extended 12 hrs (Email + Helpdesk)	Professional 12 hrs (Email, Helpdesk, WhatsApp)	Premium 24x7 SLA driven via multiple channels










\* the feature is supported but will need a custom quotation/proposal as per the client's exact requirements

# More About Us...

## Our Other Products

 <b>yTravSuite</b> Comprehensive Travel Portal Software with extensive Travel Management modules	 <b>yCRM</b> Robust customizable CRM Software for Travel Industry	 <b>yHRMS</b> Enterprise HR Management Software for Travel & Tourism industry	 <b>YironChat</b> Centralized WhatsApp Chat Support system for customer support.	 <b>yironRecruit</b> An Applicant Tracking System for Travel Businesses	 <b>YironDesk</b> Helpdesk Software for Travel Operations & Support
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## Our Services

 <b>Custom Software Development &amp; Maintenance</b>	 <b>Web Design &amp; Development Services</b>	 <b>Mobile Applications Development Services</b>
 <b>Digital Marketing, Branding &amp; Lead Generation Services</b>	 <b>Travel ITES, Consulting &amp; BPO Services</b>	 <b>IT Hardware/Cloud/Infrastructure Management Services</b>
 <b>Staff Augmentation Services</b>	 <b>Niche Technology Services</b> (RPA, AI, ML, Blockchain & Others)	 <b>Third Party Products Implementation &amp; System Integration Services</b>

## Contact us

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